

pharmacy intervention program

three phases one goal endless potential

At ANS Solutions, we believe the best outcomes benefit everyone. So we designed a Pharmacy Intervention Program that works to lower pharmaceutical costs without compromising care. Our proprietary three-phase program combines evidence-based analysis, in-person conversations, nurse expert knowledge, and an unprecedented follow-up protocol to impact real, meaningful change that is better for insurers, physicians, and their patients.

Face-to-face makes all the difference

We knew that to change the outcome, we had to change the approach. To do that, we created a program focused on partnership instead of peer review—with face-to-face meetings that facilitate collaborative dialogue between ANS nurse experts and treating physicians.

ANS' medical and jurisdictional expertise, as well as a deep-seated respect for physicians and genuine concern for injured workers' well-being allows us to achieve results you won't find anywhere else.

The ANS definition of success

To us, success means reducing costs, improving patient quality of life, and empowering physicians to implement change on their own terms.



Up to

25%

reduced
pharmacy spend

94%

average
success ratio

30:1

average return on
investment

anssolutions

True end-to-end engagement

We work to achieve a medically appropriate and cost effective regimen while enhancing the quality of care.

1. PharmReview™

Narcotics prescribed for workers' compensation cases drive 21% of the industry's prescription drug costs—but opioids are only part of the problem. So before we make any recommendations, we take a holistic look at the patient's medical records and pharmaceutical history to get a big picture understanding.

Using an evidence-based, risk-profiling methodology, an ANS nurse expert and one of our best-in-class Doctors of Pharmacy work together to determine alternative therapies that lower costs without compromising care.

2. PharmIntervention™

During a face-to-face meeting the nurse expert presents the treating physician a written proposal for treatment modification recommendations. This phase is all about having options—our nurse experts will come prepared with Plan A through Plan Z if it means finding a solution everyone can agree on.

At the end of the meeting, we request a signed agreement from the physician to help ensure their commitment to the new treatment plan.

3. PharmCompliance™

Unlike most peer review programs, our approach builds in the follow-up needed to promote follow-through. Once consensus is reached with a signed agreement, we assign a dedicated ANS Clinical Liaison Officer (CLO) to proactively manage the case.

The CLO will follow up on predetermined dates throughout the first year to make sure the modifications are making a positive impact. These engagements often result in additional modifications being implemented by the treating physician after the face-to-face meeting has happened. This unique process is how we maximize total hard cost savings for our clients while ensuring the best possible outcomes for the injured worker.

The ANS No Fee Assurance (NFA)

If our initial, risk-free assessment finds that there is little to no clinical and/or financial benefit to moving forward, we return the file to you with a written analysis—completely free-of-charge.

Whether it's a single case or your entire pharmacy loss run, we'll let you know where we can help with specific recommendations on how to best handle each one.

Benefits of the ANS Pharmacy Intervention Program

- ▶ Enhance the quality of care of the patient
- ▶ Achieve loss ratio reduction from 1% to 3% by lowering pharmaceutical costs on complex large loss cases
- ▶ Prepare the case for settlement and mitigate Medicare Part D exposure