

pharmacy intervention program

# three phases one goal endless potential

At ANS Solutions, we believe the best outcomes benefit everyone. So we designed a Pharmacy Intervention Program that works to lower pharmaceutical costs without compromising care. Our proprietary three-phase program combines evidence-based analysis, in-person conversations, nurse expert knowledge, and an unprecedented follow-up protocol to impact real, meaningful change that is better for insurers, physicians, and their patients.

## Face-to-face makes all the difference

We knew that to change the outcome, we had to change the approach. To do that, we created a program focused on partnership instead of peer review—with face-to-face meetings that facilitate collaborative dialogue between ANS nurse experts and treating physicians.

ANS' medical and jurisdictional expertise, as well as a deep-seated respect for physicians and genuine concern for injured workers' well-being allows us to achieve results you won't find anywhere else.

## The ANS definition of success

To us, success means reducing costs, improving patient quality of life, and empowering physicians to implement change on their own terms.



Up to

25%

reduced  
pharmacy spend

94%

average  
success ratio

30:1

average return on  
investment

**anssolutions**

## True end-to-end engagement

We work to achieve a medically appropriate and cost effective regimen while enhancing the quality of care.

### 1. PharmReview™

Narcotics prescribed for workers' compensation cases drive 21% of the industry's prescription drug costs—but opioids are only part of the problem. So before we make any recommendations, we take a holistic look at the patient's medical records and pharmaceutical history to get a big picture understanding.

Using an evidence-based, risk-profiling methodology, an ANS nurse expert and one of our best-in-class Doctors of Pharmacy work together to determine alternative therapies that lower costs without compromising care.

### 2. PharmIntervention™

During a face-to-face meeting the nurse expert presents the treating physician a written proposal for treatment modification recommendations. This phase is all about having options—our nurse experts will come prepared with Plan A through Plan Z if it means finding a solution everyone can agree on.

At the end of the meeting, we request a signed agreement from the physician to help ensure their commitment to the new treatment plan.

### 3. PharmCompliance™

Unlike most peer review programs, our approach builds in the follow-up needed to promote follow-through. Once consensus is reached with a signed agreement, we assign a dedicated ANS Clinical Liaison Officer (CLO) to proactively manage the case.

The CLO will follow up on predetermined dates throughout the first year to make sure the modifications are making a positive impact. These engagements often result in additional modifications being implemented by the treating physician after the face-to-face meeting has happened. This unique process is how we maximize total hard cost savings for our clients while ensuring the best possible outcomes for the injured worker.

## The ANS No Fee Assurance (NFA)

If our initial, risk-free assessment finds that there is little to no clinical and/or financial benefit to moving forward, we return the file to you with a written analysis—completely free-of-charge.

Whether it's a single case or your entire pharmacy loss run, we'll let you know where we can help with specific recommendations on how to best handle each one.

## Benefits of the ANS Pharmacy Intervention Program

- ▶ Enhance the quality of care of the patient
- ▶ Achieve loss ratio reduction from 1% to 3% by lowering pharmaceutical costs on complex large loss cases
- ▶ Prepare the case for settlement and mitigate Medicare Part D exposure